

Message Text

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PAGE 01 STATE 097290
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 EA-10 AID-05 CEA-01 CIAE-00
COME-00 FRB-03 INR-10 NSAE-00 SP-02 STR-07
TRSE-00 LAB-04 SIL-01 OMB-01 L-03 /068 R

DRAFTED BY EB/OT/TA:JRCUNNINGHAM/EB/AVP:JROBERTS:PRM
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EA/J:DBROWN
EUR/RPE:RLAMANTIA
COMMERCE:RMYERS
STR:BBARREDA

-----040742 160409Z /73

R 150321Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO
INFO AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY BONN
AMEMBASSY BRUSSELS

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USEEC

E.O. 11652: N/A

TAGS: EAIR, ETRD, JA, UK, GR, EC, FR, NL

SUBJECT:REQUEST FOR ASSISTANCE LOCKHEED-GEORGIA

1. THE DEPARTMENT HAS BEEN GIVEN A COPY OF A MARCH 28
TELEX TO AMBASSADOR MANSFIELD FROM R.B. ORMSBY, PRE-
SIDENT OF LOCKHEED-GEORGIA REQUESTING EMBASSY ASSISTANCE
ON THEIR BEHALF TO COUNTER EC PRESSURE ON THE GOJ TO
PURCHASE EUROPEAN AIRCRAFT.

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2. IN RESPONSE A DEPARTMENT OFFICER TOLD LOCKHEED THAT
THE U.S.G. HAS INFORMED THE GOJ, EC COMMISSION AND EC
MEMBER GOVERNMENTS OF OUR OPPOSITION TO PRESSURE FOR
SOURCING AIRCRAFT ON OTHER THAN COMMERCIAL GROUNDS. THEY
WERE ALSO ASSURED THAT THE U.S.G. WILL PROVIDE ALL
APPROPRIATE COMMERCIAL ASSISTANCE IN THEIR EFFORT TO

SELL THE L 100 BUT CAUTIONED THAT IT IS NOT POSSIBLE TO
SINGLE OUT ONE U.S. COMPANY FOR SPECIAL ASSISTANCE WHERE
OTHER U.S. COMPANIES ARE COMPETING. (FOR INFO ADDRESSEES:
THIS INQUIRY DOES NOT INVOLVE COMPETITION WITH THE A 300.)

3. THE DEPARTMENT WOULD APPRECIATE ANY INFORMATION THE
EMBASSY CAN SUPPLY ON THE SALES OPPORTUNITIES DESCRIBED IN
THE ORMSBY TELEX AND THE AIRCRAFT BEING CONSIDERED.

WE ARE NOT AWARE OF CONSIDERATION OF THE L 100 BY
EITHER THE MARITIME SAFETY AGENCY OR TOA DOMESTIC AIRLINES.
CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, COMMERCIAL AIRCRAFT, DIPLOMATIC REPRESENTATIONS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: JRCUNNINGHAM/EB/AVP:JROBERTS:PRM
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From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780452/aaaabscu.tel
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Litigation History:
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Status: NATIVE
Subject: REQUEST FOR ASSISTANCE LOCKHEED-GEORGIA
TAGS: EAIR, ETRD, JA, UK, GR, US, FR, NL, LOCKHEED-GEORGIA
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